

# ASSOCIATE MEMBER DIRECTORY



## ACCOUNTING & PAYROLL

### ALLIANT GROUP

350 Fifth Avenue, Suite 5200, New York, NY 10118

[www.alliantgroup.com](http://www.alliantgroup.com)

PHONE: (212) 613-4536

Alliantgroup's mission is to help U.S. companies and the CPA firms that advise them to take full advantage of federal and state tax credits, incentives, and deductions. Our government has legislated these powerful programs to help businesses grow and successfully compete both in the U.S. and abroad. We are proud to have helped over 27,000 businesses claim more than \$16 billion in tax incentives as America's leading provider of credits and incentives for businesses of all shapes and sizes.

### CITRIN COOPERMAN

709 Westchester Avenue, White Plains, NY 10605

[www.citrincooperman.com](http://www.citrincooperman.com)

PHONE: (914) 949-2990

Citrin Cooperman is one of the nation's largest professional services firms. Citrin Cooperman & Company, LLP, a licensed independent CPA firm that provides attest services and Citrin Cooperman Advisors LLC which provides business advisory and non-attest services, operate as an alternative practice structure in accordance with the AICPA's Code of Professional Conduct and applicable laws, regulations and professional standards. Citrin Cooperman is home to one of the leading manufacturing and distribution practices in the country. We provide a comprehensive, integrated business approach to traditional services, which includes proactive insights throughout the lifecycle of our clients, wherever they do business, across the globe.

### PKF O'CONNOR DAVIES, LLP

32 Fostertown Road, Newburgh, NY 12550

[www.pkfod.com](http://www.pkfod.com)

PHONE: (845) 565-5400

PKF O'Connor Davies, LLP is a full-service certified public accounting and advisory firm with a long history of serving clients both domestically and internationally. With roots tracing to 1891, the Firm has 16 offices in New York, New Jersey, Connecticut, Maryland, Massachusetts, Florida, and Rhode Island. With more than 1,200 professionals providing a complete range of accounting, auditing, tax, and management advisory services. PKF O'Connor Davies is led by over 135 partners who are closely involved in the day-to-day management of engagements, ensuring a high degree of client service and cost effectiveness.

### RBT CPA'S LLP

11 Racquet Road, Newburgh, NY 12550

[www.rbtcpas.com](http://www.rbtcpas.com)

PHONE: (845) 567-9000

RBT CPAs, LLP provides remarkable experiences that help people succeed.

We are community-minded, trusted business advisors and advocates. Our high-value accounting, auditing, consulting, and tax services have earned us the distinction of 'Best in the Hudson Valley' and one of the firms to watch.

Our supportive environment empowers team members to excel. Our strategic, innovative, and caring leadership is dedicated to making our client's experiences remarkable.

### R&D INCENTIVES GROUP

4850 Arden Drive, Temple City, CA 91780

[www.rdig.com](http://www.rdig.com)

PHONE: (626) 592-7158

R&D Incentives Group was established to assist companies with claiming Research and Development tax credits and deductions. By employing a combination of unique data gathering tools, comprehensive due diligence, and streamlined client-centric process, R&D Incentives Group maximizes federal and state tax incentives in the most efficient way possible. Whether you represent a privately held, middle-market, or Fortune 1000 business, R&D Incentives Group will customize your experience to meet your unique needs.

### ULSTER FINANCIAL GROUP PAYROLL SERVICES

180 Schwenk Drive, Kingston, NY 12402

[www.ulstersavings.com](http://www.ulstersavings.com)

PHONE: (845) 339-5744

A wholly owned subsidiary of Ulster Savings Bank. Servicing clients throughout New York State. Big enough to meet your needs and small enough to give the attention you deserve. Services Offered: Electronic Payroll, HR & Benefit Services, Time & Attendance, Tax & Compliance, Pay As You Go Workers Comp.

## ADVERTISING DESIGN & MARKETING

### AD ESSENTIALS

PO Box 251, Gardiner, NY 12525

[www.adessentialsonline.com](http://www.adessentialsonline.com)

PHONE: (845) 255-4281

Thoughtful advertising, branding, and graphic design that is fit for your company needs and geared to your market(s). We take the time to learn about your business and markets to successfully sell your products. Global, targeted media planning and placement. Website design and development and social media strategies geared toward SEO. Photography on location or in our studio. Design and produce magazines, catalogs, brochures, newsletters, trade show graphics, and package design that stands out and presents a consistent company image. We have been working with our very diverse range of customers from Conception through Production for over 28 years. We are proud to work with the Council of Industry and their members.

## **ASHWORTH CREATIVE**

85 Civic Center Plaza Poughkeepsie, NY 12601  
www.ashworthcreative.com  
PHONE: (845) 877-0410

Ashworth Creative, located in the Hudson Valley, is an independent and intelligent boutique marketing agency that realizes that great ideas drive brands, excellent design makes brands memorable, and digital know-how lets brands grow and thrive. Services include branding, website design and content, SEO and SEM, video, digital, and advertising. Ashworth has launched more than 200 websites and thousands of ads for Healthcare, Manufacturing, Higher Education, Food, Construction and many other verticals.

## **BANKING & FINANCIAL SERVICES**

### **BANK OF AMERICA MERRILL LYNCH**

69 State Street, 5th Fl., Albany, NY 12207  
www.bankofamerica.com  
PHONE: (518) 626-2750

Banking and financial services.

### **JP MORGAN CHASE**

925 Westchester Avenue, Floor 3, White Plains, NY 10604  
www.chase.com  
PHONE: (914) 993-2271

We're proud to serve nearly half of America's households with a broad range of financial services, including personal banking, credit cards, mortgages, auto financing, investment advice, small business loans and payment processing.

### **M&T BANK**

PO Box 7000, 1769 Route 52, Fishkill, NY 12524  
www.mtb.com  
PHONE: (845) 440-2800

Full service commercial and personal banking.

### **NBT BANK**

801 Auto Park Place, Newburgh, NY 12550  
www.nbtbank.com  
PHONE: (845) 562-6766

Business & Commercial Banking. We're here to help. Every business needs a partner they can count on to provide the solutions, tools and personalized attention they deserve. NBT Bank is uniquely positioned to offer your business all the advanced digital tools needed and the one-on-one guidance all businesses expect from their banking partner.

### **PROVIDENT BANK**

556 Route 32, Highland Mills, NY 10930  
www.provident.bank  
PHONE: (845) 827-3157

You are our commitment. That's why we strive to deliver a mix of innovative services, social impact, and real connection to simplify your life and power your dreams—always with commitment you can count on.

## **PURSUIT**

50 Beaver Street, Albany, NY 12207  
www.pursuitlending.com  
PHONE: (914) 708-0533

Financing for businesses at any stage

Wherever your client is on their small business journey, Pursuit offers tailored loans and support to keep them moving forward. From established businesses with strong financials, to startups with just a business plan and projections—we can help your client embrace growth without limitations.

## **RHINEBECK BANK**

2 Jefferson Plaza, Poughkeepsie, NY 12601  
www.rhinebeckbank.com  
PHONE: (845) 790-1538

Rhinebeck Bank is a local community bank, headquartered in Poughkeepsie with 11 branches conveniently located throughout the Mid-Hudson Valley. Rhinebeck Bank offers a full line of commercial products including Business Express Loans (vehicles/equipment), Lines of Credit, Commercial Mortgages and a full complement of Cash Management services. Wealth Management and 401k services are also offered through our subsidiary, Rhinebeck Asset Management.

## **RONDOUT SAVINGS BANK**

300 Broadway, Kingston, NY 12401  
www.rondoutbank.com  
PHONE: (845) 331-0073

Depository, credit products and services for manufacturers and their employees.

## **TD BANK**

555 Hudson Valley Avenue, Suite 105, New Windsor NY 12553  
www.tompkinsbank.com  
PHONE: (845) 220-2810

TD Bank offers a full range of products and services to meet your individual or commercial banking needs. Conveniently located branches, access to your accounts at ATM networks across the region and around the world, and state-of-the-art telephone banking that lets you do your banking at any time day or night.

## **TOMPKINS BANK**

1281 Route 9, Wappingers Falls, NY 12590  
www.mahopacbank.com  
PHONE: (845) 296-0150

Tompkins Bank offers a comprehensive, client-centered approach to Banking. As a Business Owner, you will have access to Key Decision Makers and Experienced Relationship Managers, who will be there to consult and advise about the right financial solutions for you and your business. Our Commercial Financing and Cash Management services are best-in-class and, best of all, delivered at an extremely local level.

## ULSTER SAVINGS BANK

PO Box 3337, 180 Schwenk Drive, Kingston, NY 12401  
www.ulstersavings.com  
PHONE: (845) 338-6322

Celebrating 170 years in 2021, Ulster Savings is a local bank that understands and meets the needs of commercial and industrial clients. Offering convenience by providing a one-stop resource for your business. More than just banking, Ulster Savings has a wide variety of products and services including Commercial Financing, Remote Deposit Services, Business Banking, Insurance, Tax Preparation, Payroll Services, Bookkeeping, Accounting, and Investments. Established in 1851, Ulster Savings has branch locations in Orange, Dutchess, and Ulster Counties. Responsive and personalized service.

## VALLEY NATIONAL BANK

300 Westage Business Center Drive, Fishkill, NY 12524  
www.valley.com  
PHONE: (845) 742-7535

Your Commercial Banking partner. We blend a legacy of over 95 years with an unwavering commitment to advancing your ambitions. We serve businesses of all sizes and specialize in providing corporate and middle-market banking services that help companies optimize cash management, support expansions, and maintain financial health.

## WALDEN SAVINGS BANK

PO Box 690, 15 Scott's Corners Drive, Montgomery, NY 12549  
www.waldensavings.bank  
PHONE: (845) 457-7700

Commercial Lending Products and Business Services.

Walden Savings Bank, established in 1872, is the 11th oldest federally chartered mutual savings bank headquartered in Montgomery, New York. With a total of 11 full-service branches serving the Hudson Valley region, and a lending office located in Beacon, New York, the Bank's progressive style of community banking provides products that cater to both the individual and the growing mid-size business. In addition, Walden Investment Services, located at Walden Savings Bank, offers personalized advice for financial planning.

## WELLS FARGO

Hudson Valley Commercial Banking 2500 Westchester Avenue Suite 201, Purchase, NY 10577  
www.wellsfargo.com  
PHONE: (800) 869-3557

Wells Fargo Commercial Banking provides market-leading solutions, industry expertise, and insights to help enable our clients' growth and success, enhancing the communities we serve.

## COMMERCIAL REAL ESTATE

### HOWARD HANNA | RAND REALTY

95 South Middletown Road Nanuet, NY 10954  
www.randrealty.com  
PHONE: (800) 431-3010

Howard Hanna Rand Realty has more than 1,100 residential real estate sales associates serving New York, New Jersey, and Connecticut suburbs of New York City. Its 30 offices serve

Bergen County, Passaic County, Hudson County, Morris County, Essex County and Union County in New Jersey, Westchester County, Rockland County, Orange County, Sullivan County, Dutchess County, Ulster County, and the Bronx in New York, and Fairfield County in Connecticut. Rand also owns and operates Rand Commercial, a commercial real estate brokerage, and Hudson United Home Services, which provides residential mortgage lending, title services, and personal and commercial insurance.

## CONSTRUCTION

### PC CONSTRUCTION

2645 South Road, Poughkeepsie, NY 12601  
www.pcconstruction.com  
PHONE: (802) 391-0492

PC is a 100% employee-owned construction firm providing integrated construction services through a full range of delivery methods. We excel at projects of all sizes - from a single office fit-up to water supply programs valued at over \$300 million.

We know what it takes to get things built and innovative solutions, talented people and specialized equipment top the list. But ensuring a successful project from start to finish takes even more - industry-leading safety practices, a multi-disciplined in-house estimating team, extensive self-perform capabilities and a fully integrated Special Projects Group, to name a few. PC has all this, and more, to ensure a seamless, cost-efficient process along the way and a satisfied client at the end.

## CONSULTING

### 360ACCEL

7 Skyline Drive Suite 350, Hawthorne, NY 10532  
www.360accel.com  
PHONE: (888) 360-0101

360accel is a management consulting platform focused on assisting mid-sized and emerging growth companies identify risks, create strategic roadmaps, and fast-track changes that build stronger and more valuable businesses. Our 360Express System combines a diverse team of professionals encompassing decades of comprehensive, multi-disciplinary experiences with a robust, proprietary assessment framework and proven process modules. From large-scale organizations to innovative entrepreneurial ventures across a wide spectrum of industries 360accels advisors have held various C-suite executive positions. We understand what it takes to start, build, scale, and continue growing profitable businesses while navigating fiercely competitive and continuously evolving marketplaces. Since 2007, 360accel has helped clients unlock business insights; improve market clarity; convert ideas to actionable opportunities; align stakeholders on data-driven decisions that refresh strategic trajectory and market positioning; and ultimately, facilitate the actionable steps required to achieve lasting results. 360accel engagements are flexible and cost-effective. You set the parameters and timelines, then we hit the ground running.

## FUZEHUB

25 Monroe Street, Suite 201, Albany, NY 12210  
www.fuzehub.com  
PHONE: (518) 768-7030

FuzeHub provides New York State manufacturers and technology companies with guided access to our extensive network of industry experts, programs, and assets to solve productivity, commercialization, research and development issues, and other challenges to growth. FuzeHubs programs champion the New York State manufacturing and technology community and provide targeted resources to accelerate manufacturing competitiveness and technology commercialization.

## LCM GRANITE

2 Blue Hill Plaza, Pearl River, NY 10965  
www.wearegranite.com  
PHONE: (845) 584-9913

A global partner in digital transformation for Fortune 500 companies and those who have the ambition to become one.

As an innovative leader in #DigitalTransformation, Granite is your Growth Acceleration Partner.

## RONDOUT CONSULTING

PO Box 2166, Kingston, NY 12401  
www.rondoutconsulting.com  
PHONE: (800) 401-5493

Founded by Tim Weidemann in 2011, Rondout Consulting works collaboratively with clients on transformational projects of strategic importance. We help our clients articulate the guiding vision that shapes their community or organization. We craft innovative and effective approaches that help our clients achieve that vision. We design and implement programs and organizational structures that align with the vision and strategy. And we build capacity so our clients can embark on a continuous process of program and organizational improvement. We are passionate advocates of effective mission-driven organizations and communities, and we believe that even in a fractured political climate it is possible to build consensus around smart, equitable and sustainable economic growth.

Community Economic Development | Project Funding and Financing | Coalition- and Systems-Building | Impact Analysis

## EDUCATION AND TRAINING

### DUTCHESS COUNTY WORKFORCE INVESTMENT BOARD

3 Neptune Road, Poughkeepsie, NY 12601  
www.dcwib.org  
PHONE: (845) 463-0247

Our mission is to foster a skilled and competitive workforce by promoting an understanding of workforce trends and issues in a dynamic economy and to facilitate lifelong learning for individuals and businesses.

## ULSTER BOCES ADULT CAREER EDUCATION CENTER

PO Box 602, Route 9W, Port Ewen, NY 12466  
www.ulsterboces.org  
PHONE: (845) 331-5050

Adult Education programs provide life-long opportunities for our community neighbors. As a partner of the Ulster County Workforce Development Board, Ulster BOCES offers career classes to help adults expand their employment opportunities.

## WORKFORCE DEVELOPMENT INSTITUTE

### Mid Hudson Region

15 Stone Castle Road, Rock Tavern, NY 12575  
www.wdiny.org  
PHONE: (845) 567-1213

### Lower Hudson Region

297 Knollwood Road, Suite #206, White Plains, NY 10607  
PHONE: (914) 231-9670

The Workforce Development Institute (WDI) is a statewide 501(c)3 non-profit that improves the lives of working men and women across New York State by providing targeted programs in workforce, economic, and community development. A focus on helping businesses become and remain successful is a key component of this programming. Healthy businesses provide employment opportunities for New York's citizens and, in turn, are dependent on a well-trained workforce and community support. The WDI works to ensure that investments in all three areas - workforce, economic and community development - are integrated and reflect the perspectives of working men and women. WDI's agenda is shaped by the needs of specific regions, businesses, or unions.

## EMPLOYMENT/ STAFFING

### ETHAN ALLEN WORKFORCE SOLUTIONS

#### CI Partner for Employment Services\*

59 Academy Street, Poughkeepsie, 12601  
www.eaworkforce.com  
PHONE: (845) 471-9700

Since 1969, Ethan Allen Workforce Solutions has been matching the energetic and hard-working jobseekers of the Hudson Valley with the career opportunities provided by our diverse community of employers.

Ethan Allen Workforce Solutions group of companies offers a full range of employment solutions including: temporary staffing, direct placement and professional employment services. This gives us the capacity and flexibility to provide the HR, staffing, and recruiting solutions our clients need. Ethan Allen's long tenure and diverse client base offer job seekers access to many excellent temporary and permanent job opportunities.

Locally owned and operated, and a certified Woman Owned Business Enterprise, we are the largest full service agency in the area. We've partnered with firms in this region for over 40 years. So we've got local focus and insight. We also bring award-winning national and international scope to bear, thanks to our connections with personnel and recruitment associations whose reach extends around the globe.



## HERE'S HELP STAFFING & RECRUITING

371 East Main Street, Middletown, NY 10940

[www.hereshelp.com](http://www.hereshelp.com)

PHONE: (845) 344-3434

*Trusted by Hudson Valley Businesses. Chosen by Hudson Valley Talent.*

Here's Help has been a staffing and recruiting leader in the Hudson Valley for over 30 years. Businesses turn to us because we know the market inside and out, we've seen the changes the region has experienced and we help our clients thrive. Candidates trust us because they know we will match them with real opportunities at their ideal companies.

We build real relationships with both our clients and our candidates to ensure every match is a win-win - even when employees are temporary. We know that people need to be well matched in order to do their best work, and whether we are placing a seasonal hourly employee or a professional, we are always focused on fit.

## NORMANN STAFFING

144 Pine Street Suite 140 Kingston, NY 12401

[www.normannstaffing.com](http://www.normannstaffing.com)

PHONE: (845) 338-9111

Normann Staffing has provided staffing services to businesses and organizations in the Hudson Valley since 1980. We support a wide variety of industries, including nonprofit, manufacturing, healthcare, accounting, office support, construction, and more. We strive to provide a customized and personal approach to staffing where we truly understand your business and your needs.

Our small team of dedicated placement specialists take a quality over quantity approach to sourcing candidates and are committed to our mission of creating successful and lasting placements. At Normann Staffing, we value the long-lasting relationships we build with our clients and understand the important role that staffing plays in your success. Whether your needs are temporary, temp to perm, or permanent, Normann Staffing is ready to provide the quality employees that you need.

## VISIONS HUMAN RESOURCE SERVICES, LLC

11 Racquet Road, Newburgh, NY 12550

[www.visionshr.com](http://www.visionshr.com)

PHONE: (845) 567-3978

Visions Human Resource Services, LLC offers a full spectrum of Human Resource consulting services, encompassing the entire employee life cycle and all organizational HR functions. Based on individual client needs, our services and solutions are designed to deliver day-to-day HR help, as well as long-term strategic advantage through improved HR management.

## ENERGY

### NRG

#### CI Partner for Energy Services\*

1001 Liberty Avenue, Pittsburgh, PA 15222

[www.nrg.com](http://www.nrg.com)

PHONE: (518) 495-7521

NRG is the third largest commercial retail energy supplier in North America. Our capabilities position us to serve our customers with a powerful combination of industry-leading products; experienced guidance for your procurement decisions; and personalized service that simplifies your energy management activities.

## ENVIRONMENTAL & CIVIL ENGINEERING

### LANGAN ENGINEERING & ENVIRONMENTAL SERVICES

1 N Broadway, Suite 910, White Plains, NY 10601

[www.langan.com](http://www.langan.com)

PHONE: (267) 455-2473

Founded in 1970 and with 1600 employees, Langan provides an integrated mix of engineering and environmental consulting services in support of land development projects, corporate real estate portfolios, and the oil and gas industry. Our clients include developers, property owners, public agencies, corporations, institutions, and energy companies in the Hudson Valley and around the world.

Our areas of expertise include: Geotechnical, Site/Civil and Environmental Engineering, Transportation/Traffic Engineering, Surveying, 3D Laser Scanning and BIM, Cultural Resources, Natural Resources Assessments/Permitting, Landscape Architecture + Planning, and GIS/Data Management Services.

Of particular value to the manufacturing industry is our corporate environmental compliance expertise. Langan's environmental permitting and compliance team, comprised of experienced scientists and engineers, has the regulatory knowledge and expertise to address your permitting and compliance challenges.

### WALDEN ENVIRONMENTAL ENGINEERING, PLLC

iPark 84 Campus, 200 North Drive, Suite 108

Hopewell Junction, NY 12533

[www.walden-associates.com](http://www.walden-associates.com)

PHONE: (845) 253-8025

Walden provides innovative engineering and environmental consulting and design services in a variety of areas like Brownfield development, utility valuations, management of above/below ground storage tanks, air quality and emissions permitting, solid waste management, grant writing, and water quality. Our impressive roster of repeat clients, many of which have come to Walden through referrals, includes private and public organizations. Our headquarters is in Oyster Bay, LI with additional offices in the Capital District and Fort Wayne, IN.

## FINANCIAL SERVICES

### THE AFFINITY BST ADVISORS, L.L.C.

26 Computer Drive East, Albany, NY 12205

[www.affinitybstadvisors.com](http://www.affinitybstadvisors.com)

PHONE: (973) 534-5785

The Affinity Group, LLC is a premier wealth management firm located in Albany, NY since 2002. We utilize a team approach to wealth management, working with professionals in the financial services, accounting, and legal areas where necessary.

### ORANGE WEALTH MANAGEMENT

212 Dolson Avenue, Middletown, NY 10940

[www.orangecountytrust.com](http://www.orangecountytrust.com)

PHONE: (845) 561-0532

We Are Here To Lend Your Business Money. As a local community bank with a real desire to help you meet your business goals, we offer FLEXIBILITY. We treat you individually, from our very first meeting through each step of our lending relationship. All banks are not the same. So let us take a fresh look if you believe your requests have not been adequately considered elsewhere. Member FDIC.

## HUMAN RESOURCE SERVICES

### ETHAN ALLEN HR SERVICES

53 Academy Street, Poughkeepsie, NY 12601

[www.eapeo.com](http://www.eapeo.com)

PHONE: (845) 471-1200

Ethan Allen HR Services is an IRS-Certified Professional Employer Organization (CPEO) providing comprehensive solutions for all of your HR needs. Ethan Allen HR Services offers high-powered HR technology, helping you administer payroll, recruit and screen candidates, keep your records up to date, offer more attractive benefits, reduce your liability, and more.

## HVAC

### AMI SERVICES INC.

324 North Plank Road, Newburgh, NY 12550

[www.ami-servicesinc.com](http://www.ami-servicesinc.com)

PHONE: (845) 566-0770

HVAC service, maintenance and emergency repair contractor performing work on chillers, package and split systems, boilers, control systems and refrigeration. Registered ENERGY STAR Partner providing energy benchmarking and assessments for commercial and industrial clients.

## INSURANCE

### BROWN & BROWN

100 Great Oaks Blvd, Suite 111, Albany, NY 12203

[www.bbrown.com/us](http://www.bbrown.com/us)

PHONE: (518) 482-5192

Brown & Brown is a global insurance brokerage firm founded in 1939, now one of the largest in the world, specializing in risk management solutions for businesses and individuals, with a decentralized culture and a focus on customer service.

### FEDERATED INSURANCE

121 East Park Square, Owatonna, MN 55060

[www.federatedinsurance.com](http://www.federatedinsurance.com)

PHONE: (559) 547-9694

Federated Insurance® provides industry-specific insurance products and risk management resources. Local marketing representatives can help businesses create the insurance program that fits their needs.

### MARSHALL & STERLING

110 Main Street, Poughkeepsie, NY 12601

[www.marshallsterling.com](http://www.marshallsterling.com)

PHONE: (845) 454-0800

Commercial insurance agents.

### MID-HUDSON VIP

124 Main Street, Suite 2A, New Paltz, NY 12561

[www.midhudsonvip.com](http://www.midhudsonvip.com)

PHONE: (845) 255-6035

Mid-Hudson VIP assists local businesses in finding and administering quality, affordable employee benefit programs. With over 30 years of experience working with Hudson Valley business owners, we make sure that your company is getting the best value for your premium dollars. We also offer our clients administrative tools, including online benefits enrollment. Contact us today for a free consultation.

Health | Dental | Life | Vision | Disability

### THE REIS GROUP

475 Washington Avenue, Kingston, NY 12401

[www.reisinsurance.com](http://www.reisinsurance.com)

PHONE: (845) 338-4656

Insurance agency featuring a full line of personal and commercial products.

### RISK STRATEGIES

430 Franklin Street, 2nd Floor, Schenectady, NY 12305

[www.risk-strategies.com](http://www.risk-strategies.com)

PHONE: (518) 470-9056

At Risk Strategies, we specialize in providing expert insurance solutions, risk management advice, and consulting services designed to meet the unique needs of businesses and individuals. Our team of experienced professionals offers a comprehensive range of solutions, from commercial insurance and employee benefits to private client services and specialty risk management.

### ULSTER INSURANCE SERVICES, INC.

PO Box 3995, 180 Schwenk Drive, Kingston, NY 12402

[www.ulstersavings.com](http://www.ulstersavings.com)

PHONE: (845) 338-6000

Ulster Insurance Services is a wholly owned subsidiary of Ulster Savings Bank. An independent insurance agency, Ulster Insurance Services offers a wide range of insurance options for you, your business and your employees.

## JANITORIAL SERVICES

### SCRUB MASTERS PLUS CORP

400 Aaron Court, Kingston, NY 12401  
www.scrubmasterspluscorp.com  
PHONE: (845) 663-1443

Scrub Masters Plus Corp. is a MWBE certified professional commercial cleaning company that specializes in janitorial cleaning of manufacturing plants and corporate facilities.

## LAW

### BLEAKLEY PLATT & SCHMIDT, LLP

One North Lexington Avenue, Ste. 1206, White Plains, NY 10601  
www.BPSlaw.com  
PHONE: (914) 949-2700

Bleakley Platt represents businesses and individuals in a wide range of legal matters including labor and employment, construction law, corporate, shareholder and partnership disputes, zoning and land use, environmental issues, real estate law, including leasing and financing, corporate finance, bond finance, secured lending, tax certiorari, product liability, intellectual property, commercial litigation and immigration matters. Our clients include large and small businesses in many different industries, including financial services, construction, manufacturing, insurance, energy, health care and life sciences, among others. Bleakley Platt provides counseling for litigation avoidance as well as pre-litigation strategic advice. We achieve cost-efficient results for clients and deliver focused, coordinated client representation, with exceptional personal attention to each matter.

### CATANIA, MAHON & RIDER, PLLC

641 Broadway, Newburgh, NY 12550  
www.cmrlaw.com  
PHONE: (845) 565-1100

Catania, Mahon & Rider, PLLC is one of the Hudson Valley's leading general practice law firms. Our diverse practice groups, each staffed with experienced and knowledgeable professionals, allow us to provide excellent and comprehensive representation. We strive to offer our clients innovative, strategic and cost-efficient solutions to their individual needs. This is all accomplished upon a foundation of integrity, the type of forthright yet respectful counsel that engenders trust and helps build strong and long-lasting relationships.

### GREENWALD DOHERTY LLP

30 Ramland Road, Suite 201, Orangeburg, NY 10962  
www.greenwalldllp.com  
PHONE: (845) 589-9300

Greenwald Doherty is a national management-side employment law firm that has built and fine-tuned an innovative and individualized model for representing all types and sizes of companies, allowing leaders to focus on their business goals. The firm's experienced attorneys advise, counsel and train businesses on day-to-day and cutting-edge employment law issues, helping to create and maintain a better workplace environment for each client.

### JACKSON LEWIS, PC

44 South Broadway, 14th Floor, White Plains, NY 10601  
www.jacksonlewis.com  
PHONE: (914) 872-8060

Representing management exclusively in workplace law and related litigation.

## MEDICAL, SAFETY & HEALTH SERVICES

### EMERGENCY ONE

40 Hurley Avenue, Suite 4, Kingston, NY 12401  
www.eoneurgentcare.com  
PHONE: (845) 787-1400

Emergency One Urgent Care and Occupational Health Center, located in Kingston, Hyde Park, New Windsor, Newburgh and Poughkeepsie, continues to deliver an unprecedented level of service to companies, businesses, and municipalities throughout the Hudson Valley. Our team of Nationally Certified Medical Examiners and PLHCP providers offer convenient hours from 8:00 a.m. to 8:00 p.m. weekdays and 8:00 a.m. to 4:00 p.m. on weekends. Services offered include: DOT physicals, 19-A physicals, MRO Drug Screening Program, Breath Alcohol Testing, Audiometric Testing, PPD Pre-employment/Pre-placement Physicals, FIT testing, Workers Comp Drug Screen collections, Silica and Asbestos Surveillance, Employee Assistance Program.

### STAUFFER GLOVE AND SAFETY

117 Granite Road, Cortlandt, NY 10567  
www.stauffersafety.com  
PHONE: (914) 450-4239

Thank you for considering Stauffer Glove & Safety for your Personal Protective Equipment requirements. Where Quality, Price and Service Meet, we strive to provide the most economical price with the highest level of service to you. Fifth Generation Family-Owned Business specializing in PPE and Safety for over 100 years. (Fifth Generation is managing the day-to-day operations, in all departments.) Full-line safety products distributor and importer with a national presence.

## PHOTOGRAPHY

### PICTURE THIS STUDIOS

416 East Main Street, Fishkill, NY 12524  
www.e-picturethis.com  
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## REGIONAL PLANNING & BUSINESS ORGANIZATIONS

### CONSTRUCTION CONTRACTORS, SMRCA, FABRICATORS ERECTORS & REINFORCING CONTRACTORS

330 Meadow Avenue, Newburgh, NY 12550

[www.ccahv.com](http://www.ccahv.com)

PHONE: (845) 562-4280

Construction Contractors Association is dedicated to the advancement of the construction industry in the Hudson Valley region. CCA seeks to promote the orderly development of the Hudson Valley, encourage a business friendly environment and help provide our members with the skills, resources and support to be competitive.

### DUTCHESS COUNTY WORKFORCE INVESTMENT BOARD

3 Neptune Road, Poughkeepsie, NY 12601

[www.dcwib.org/](http://www.dcwib.org/)

PHONE: (845) 463-0247

Our mission is to foster a skilled and competitive workforce by promoting an understanding of workforce trends and issues in a dynamic economy and to facilitate lifelong learning for individuals and businesses.

### EMPIRE CENTER FOR NEW YORK STATE POLICY

30 South Pearl Street Albany, NY 12207

[www.empirecenter.org](http://www.empirecenter.org)

PHONE: (518) 434-3100

The Empire Center is an independent, non-partisan, non-profit think tank located in Albany, New York. Our mission is to make New York a better place to live and work by promoting public policy reforms grounded in free-market principles, personal responsibility, and the ideals of effective and accountable government.

### HUDSON VALLEY ECONOMIC DEVELOPMENT CORPORATION (HVEDC)

10 Matthews Street, Goshen, NY 10924

[www.hvedc.com](http://www.hvedc.com)

PHONE: (845) 220-2244

The Hudson Valley Economic Development Corporation (HVEDC) is a comprehensive resource for businesses relocating to (or expanding within) the Hudson Valley, which includes Westchester, Rockland, Putnam, Orange, Ulster, Dutchess, and Sullivan counties.

HVEDC works closely with a mosaic of business, academic, government, and community leaders to collaboratively navigate and shape a brighter economic future for the Hudson Valley by driving business innovation, attraction, and expansion throughout the region.

### PATTERN FOR PROGRESS

PO Box 425, Newburgh, NY 12551

[www.pattern-for-progress.org](http://www.pattern-for-progress.org)

PHONE: (845) 565-4900

Hudson Valley Pattern for Progress is a not-for-profit policy, planning, advocacy, and research organization whose mission is to promote regional, balanced, and sustainable solutions that enhance the growth and vitality of the Hudson Valley.

### ORANGE COUNTY CHAMBER OF COMMERCE

40 Matthews Street, Suite 104, Goshen, NY 10924

[www.orangenyc.com](http://www.orangenyc.com)

PHONE: (845) 457-9700

With nearly 1,700 members, the Orange County Chamber is a leading advocate for business in the Hudson Valley region.

### ORANGE COUNTY PARTNERSHIP

40 Matthews Street, Suite 108, Goshen, NY 10924

<https://www.ocpartnership.org/>

PHONE: (845) 294-2323

Center of Economic Development Orange County New York The Orange County Partnership is your resource for development opportunities in Orange County. Free Business Development Resources From site selection assistance, financing options, and employment training to marketing, the Orange County Partnership is your premier (no-cost) resource for economic development support. The Orange County Partnership's team of economic development professionals works with commercial real estate brokers, developers, site selection firms and regional and statewide economic development agencies to find the most advantageous and cost-effective locations for corporate attractions and expansions.

### ULSTER COUNTY REGIONAL CHAMBER OF COMMERCE

214 Fair Street, Kingston, NY 12401

[www.ulsterchamber.org](http://www.ulsterchamber.org)

PHONE: (845) 338-5100

The Ulster County Regional Chamber of Commerce provides services and advocacy on behalf of its membership and the community to advance the region's economic health and vitality. We are the Voice and Choice of business in the Ulster County region to stimulate and nurture sustainable economic growth.

## TECHNOLOGY SOLUTIONS

### CHARLES IT

150 William Street Middletown, CT 06457-3421

[www.charlesit.com](http://www.charlesit.com)

PHONE: (860) 344-9628

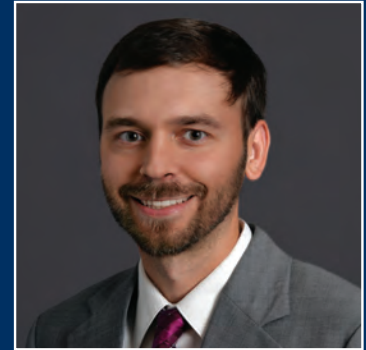
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The key, of course, is to seize these opportunities in ways that align with everyday operations and overall business objectives – precisely what PKF O'Connor Davies specialists help our clients achieve every day. Our expertise is recognized in:

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[pkfod.com](http://pkfod.com)

## FISCH SOLUTIONS

P.O. Box 678, Walden, NY 12586

[www.fischsolutions.com](http://www.fischsolutions.com)

PHONE: (845) 590-1630

Fisch is an award winning IT Managed Service Provider that provides business, government, & not-for-profits IT support, cybersecurity, IT consulting, CMMC compliance and More.

## ITC COMMUNICATIONS

831 Little Britain Road, Suite 300, New Windsor, NY 12553

[www.itc-communications.com](http://www.itc-communications.com)

PHONE: (845) 561-4440

ITC is a technology company that focuses on commercial clients including businesses, municipalities and schools. Founded in 1989, ITC provides a broad range of technology solutions including: Access Control, Managed IT, Situational Awareness, Structured Cabling, Unified Communications, Video Surveillance, Wireless Networking, Voice over IP (VoIP) and others using Cloud and premises-based always-on technology.

## LETHAL VENTURES

1 Vanderbilt Avenue, New York, NY 10017

[www.lethalventures.com](http://www.lethalventures.com)

PHONE: (973) 294-0372

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## WESTECH SOLUTIONS, LLC

333 Mamaroneck Avenue, White Plains, NY 10605

[www.westechsolutions.com](http://www.westechsolutions.com)

PHONE: (914) 595-6335

Established in 2005, Westech Solutions, LLC (Westech) is an award-winning Managed Services Provider (MSP) renowned for its innovative technology solutions that facilitate business transformation. We specialize in delivering forward-thinking solutions that align with our client's business objectives so that they can overcome challenges and seize opportunities in the ever-evolving digital landscape.

## TROUT SOFTWARE

304 Wall Street, Kingston, NY 12401-3850

[www.trout.software](http://www.trout.software)

PHONE: (646) 215-1813

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- Are you looking to engage **talented minds** to help your company succeed?

If you answered “**yes**,” then a partnership with the **Hudson Valley Pathways Academy P-TECH High School** is right for you! We offer a range of partnership options to accommodate how you want to be involved in growing your future talent.



[ulsterboces.org/hvpa](http://ulsterboces.org/hvpa)

[pathways@ulsterboces.org](mailto:pathways@ulsterboces.org)

845.688.6117 and 845.255.1400

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