



HAROLD KING
PRESIDENT
COUNCIL OF INDUSTRY



MANUFACTURING AT A CROSSROADS

DEAR READER

Welcome to the Spring 2025 Edition of HV Mfg, the Council of Industry's magazine by, for and about Hudson Valley manufacturers.

A lot has changed in the 6 months since the Fall edition of this magazine was published in October and manufacturing has been at the center of most of it. That change has come in many forms – technology, tax and regulatory policy and – most significantly trade policy. Hudson Valley manufacturers build things right here to sell around the world, generating wealth for our community. The high costs of new tariffs threaten supply chains, jobs, investments and, in turn, our ability to outcompete globally.

As of this printing, much remains unknown and the tariff landscape is shifting daily. What we do know is that Council of Industry members will face this challenge with the same grit, determination, intelligence, perseverance and hard work that they have faced dozens of challenges in the past. And, when the dust settles, Hudson Valley manufacturing will be stronger and remain a pre-eminent global player.

Our Spring edition, as always, profiles a Hudson Valley manufacturer and leader. Our manufacturing profile is of Peekskill's Sun Chemical. Sun is a worldwide leader in the development and production of 'effect pigments.' They put the color, the glitter and the glimmer in your cosmetics, plastic, paint and more. And, they have been doing it for more than a century right here in the Hudson Valley.

Our leader profile features Adam Bosch, President of Hudson Valley Pattern for Progress. "Pattern" is a nonprofit organization that provides objective research, planning and educational training throughout the region. Pattern's work comes from a considerable foundation of facts and experience and it is without political aims or affiliations. Adam talks about Pattern's work, the organization's 60th anniversary this year and how his experiences – including his time and training as a Journalist – has influenced his leadership of Pattern.

Other articles look at some of the challenges manufacturers face as we enter this new era of global trade and explore some tools to help you succeed. We start with a look at the tariffs themselves. Mark Henry, John Giordano and Omar Brown from Citrin Cooperman Advisors LLC write about the potential economic impact of tariffs and what strategies manufacturers can employ to both minimize their risks and maximize their potential.

One way to minimize your risks is through supply chain optimization. Giovanni Rivera and John Wochinger with PKF O'Conner Davies share how artificial intelligence (AI) can be employed to improve your supply chain costs and minimize your risks.

Not all challenges are not all related to trade. The last few months have seen a sea of changes in labor law regulations and their implementation. Tom McDonough, Principal at Jackson Lewis PC looks at the flurry of actions over the past few months and offers manufacturers tips on how to navigate the changes. Cybersecurity also remains an ongoing risk for manufacturers and Jason Fisch, President of Fisch Solutions, provides an overview of CMMC 2.0 – the framework for cybersecurity compliance that Defense Department contractors must implement, and a provides a guide to putting them in place.

Of course, we have our regular Spring edition features including news briefs and our Member and Associate Member Directories.

Please also note the organizations who placed advertisements in HV Mfg. The Hudson Valley manufacturing sector ecosystem is strong and diverse including not only manufacturers, but banks and engineering firms, accounting firms and labor attorneys, educational institutions and equipment suppliers and so much more. Many of these organizations have placed ads in this magazine. I thank each of them for their generous support of the Council of Industry, this publication and manufacturers throughout the region.

I hope you enjoy this edition and thank you for reading.

Sincerely,

President



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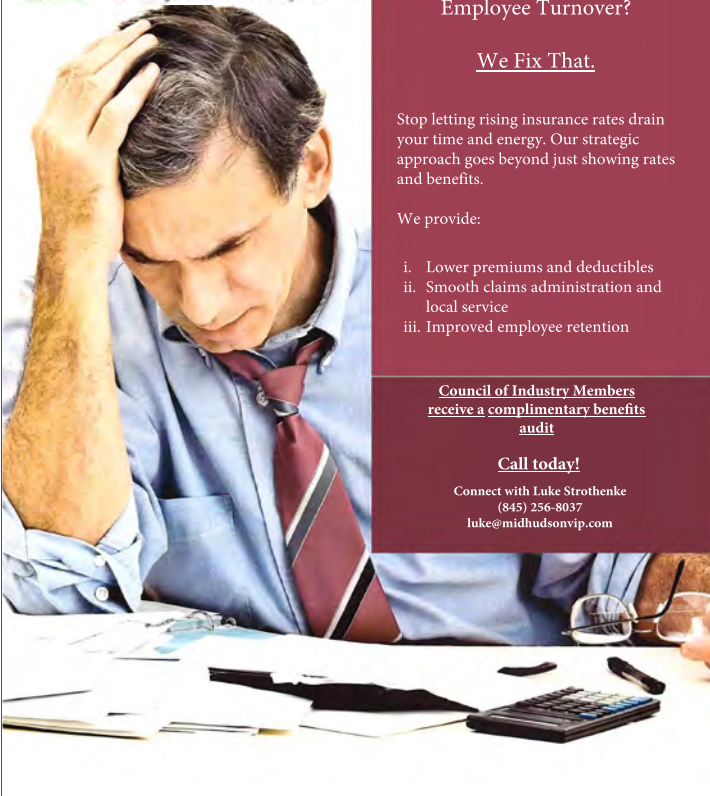
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