



**HV
MFG**

THE COUNCIL OF INDUSTRY
MAGAZINE

SPRING 2018

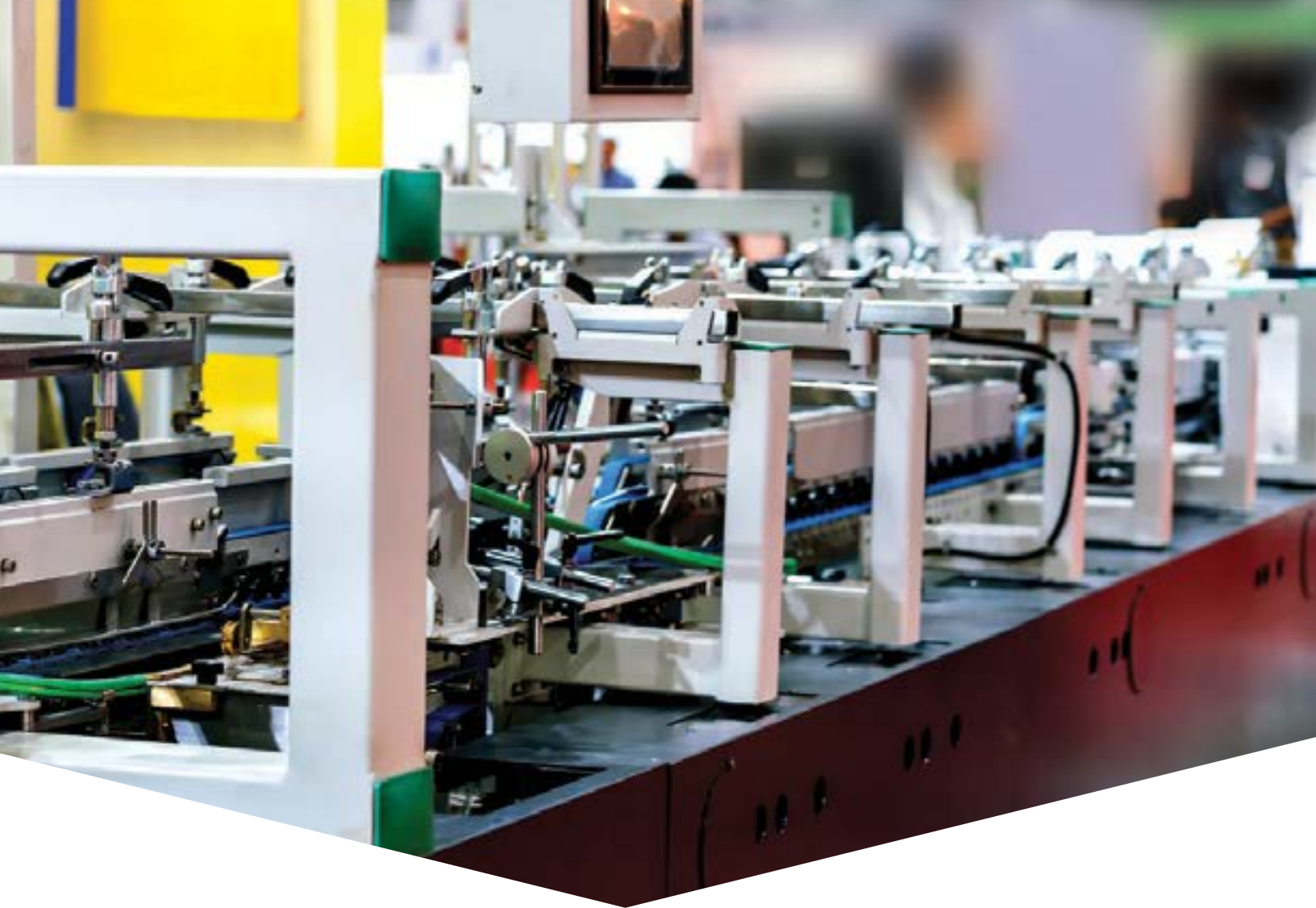
COMPANY PROFILE
EFCO PRODUCTS, INC.

EMERGING LEADER
ANDRE SANTA
EASTERN ALLOYS

LEADERSHIP PROFILE
AARON HOPMAYER
PRINCIPAL, PINE BUSH HIGH SCHOOL

PERSISTENT PROGRESS

MEMBERSHIP DIRECTORY INSIDE



Energy solutions built for manufacturers

You're serious about energy. You need serious solutions to match. Direct Energy Business is one of the largest commercial energy suppliers in North America because we have seriously unmatched solutions for operations like yours.

From smarter natural gas and power procurement to solutions for on-site resilience, demand response and more, we're the only provider your operation needs.

Kelly Douvliis

Sr. Business Development Manager

845.897.3661

Kelly.Douvliis@directenergy.com



directenergybusiness.com

TAKE CONTROL OF YOUR INSURANCE DESTINY WITH THIS INNOVATIVE PROGRAM

A Group Captive is an insurance company owned and operated by captive members. For the right company, this captive program can bring the highest quality insurance, while increasing members' buying power, bringing greater stability and predictability to insurance costs, and driving profitability to their bottom line.



MEMBER OWNED COMPANY FEATURES:

- Member only ownership of the captive
- Heterogeneous Industries (Manufacturing, Distribution, Retail, Service and Contracting)
- Provides Workers Compensation, General Liability and Automobile Insurance coverage to its Members
- Policy issued by A+ rated national carrier

WORKING TOGETHER TO
PROVIDE A HETEROGENEOUS
CAPTIVE ALTERNATIVE FOR
COUNCIL MEMBERS



MEMBER BENEFITS INCLUDE:

- Control -Ownership provides members with control over costs and coverage
- Profitability -Members receive all underwriting profit and investment income
- Stability -Group leverage in the marketplace provides greater pricing stability
- Enhanced loss prevention resources
- Risk Control Workshops -Networking with other top companies
- Personalized risk management services
- Comprehensive risk analysis



INSURANCE WORTH HAVING.

Please contact: Paul Casciaro - (845) 338-4656 ext. 610, email pcasciaro@reisinsurance.com
or Owen McKane - (845) 338-4656 ext. 630, email omckane@reisinsurance.com at
The Reis Group to learn if your company can qualify to benefit from this captive program.



The Council of Industry
6 Albany Post Road
Newburgh, NY 12550

JOIN THE COLLABORATIVE RECRUITING PROGRAM

TO HIRE A SKILLED WORKFORCE



The Council of Industry has launched a Collaborative Recruiting Initiative to bring Hudson Valley Manufacturing companies together to promote modern manufacturing, attract qualified candidates, and ultimately **place them into manufacturing jobs**. This initiative includes access to an applicant tracking platform which enables participating companies to post jobs directly onto the Council's job board and it pushes those ads out to over 100 job boards like Indeed, Monster, Google Jobs.

for more information visit:

www.CouncilofIndustryJobs.org



The Council of Industry
The Manufacturers Association of the Hudson Valley

