## Local. Trustworthy. Lending Experts.



David Apps Sharon Fagan Brian Joyce John F. Rath, III

The relationships we develop are governed by the principles of trustworthiness.

It's what our customers expect, and it's what we deliver every day.

Hudson Valley
Commercial Lending Team
845-827-3154







## Advertisers Index

- 4 Access: Supports for Living
- 20 Ad Essentials
- 7 Allendale Machinery Systems
- 30 Ametek
- 14 Arconic
- 39 Armistead Mechanical, Inc.
- 44 Barton & Loguidice, P.C.
- 37 Bleakley Platt & Schmidt, LLP
- 40 Bond, Schoeneck & King, PLLC
- IFC Direct Energy Business
- 32 Dorsey Metrology International
- 21 Dutchess Community College
- 8 E.A. Morse & Co., Inc.
- 9 Ethan Allen Workforce Solutions
- 43 Fair-Rite Products Corp.
- 25 Fryer Machine Systems
- BC Go Make It
- 17 Hudson Valley Pathways Academy
- 29 Jackson Lewis
- 45 JP Morgan Chase Bank
- 46 Lakeland Bank
- 33 Maar Printing Service
- 21 Marco Manufacturing
- 33 Metallized Carbon Corporation
- 25 MPI, Inc
- 24 Orange Packaging
- 10 Orange & Rockland
- 25 Package Pavement
- IBC The Reis Group
- 35 Selux
- 9 SUNY Ulster
- 36 TD Bank
- 21 Tompkins Mahopac Bank

46 HV MFG



## **MEMBER OWNED COMPANY FEATURES:**

- Member only ownership of the captive
- Heterogeneous Industries (Manufacturing, Distribution, Retail, Service and Contracting)
- Provides Workers Compensation, General Liability and Automobile Insurance coverage to its Members
- Policy issued by A+ rated national carrier

WORKING TOGETHER TO
PROVIDE A HETEROGENEOUS
CAPTIVE ALTERNATIVE FOR
COUNCIL MEMBERS



## MEMBER BENEFITS INCLUDE:

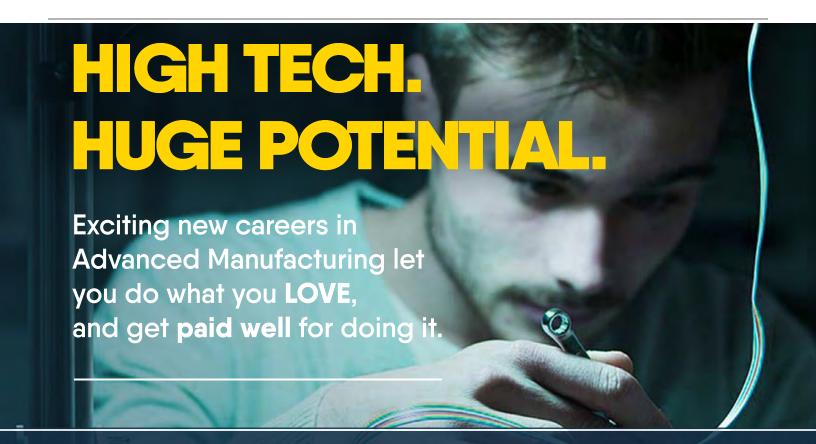
- Control -Ownership provides members with control over costs and coverage
- Profitability Members receive all underwriting profit and investment income
- Stability -Group leverage in the marketplace provides greater pricing stability
- Enhanced loss prevention resources
- Risk Control Workshops -Networking with other top companies
- Personalized risk management services
- Comprehensive risk analysis



INSURANCE WORTH HAVING.

Please contact: Paul Casciaro - (845) 338-4656 ext. 610, email pcasciaro@reisinsurance.com or Owen McKane - (845) 338-4656 ext. 630, email omckane@reisinsurance.com at The Reis Group to learn if your company can qualify to benefit from this captive program.





Manufacturing isn't what it used to be. In high-tech manufacturing facilities in the Hudson Valley and across the country, people just like you are developing the technical innovations that will solve the global problems of tomorrow. From 3D printing, to craft breweries and distilleries, to artificially intelligent robotics, manufacturing is a diverse world that offers something for everyone. In advanced manufacturing, you'll find a career that will challenge and excite you, and you can find it right here in the Hudson Valley, or beyond. The opportunities are endless.

Find your fit @ gomakeit.org

